

“With a Best of Breed solution from Tabellae, we are prepared for a global rollout”



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Catharina Wenngren
Head of ERP, Swedish Match AB



About

Swedish Match AB is a Swedish industrial company that manufactures tobacco products, matches and disposable lighters in 7 countries.

Swedish Match has a Lasernetet Output Management solution for their sales documents.

The company's ERP system is Microsoft Dynamics 365.

Results

- Implementation within the agreed time and budget
- Best of Breed solution ready for global rollout
- Good provision of skills and resources for the ERP project
- More customer-friendly documents
- Competent, forward-looking support



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Swedish Match wanted a professional Output Management solution for their cloud-based ERP solution, based on Dynamics 365 for Operations. As far as possible, Swedish Match can thus make this standard their basis for all markets.

Swedish Match evaluated the various solutions in their initial analysis phase. The choice fell to Tabellae and Lasetnet Output Management, as this seemed to be the most tried-and-tested solution. Lasetnet was also the choice recommended by their D365 implementation partner, as Lasetnet is an approved ISV solution that does not make changes to the standard in D365.

Better, user-friendly documents

“We have benefited greatly from Lasetnet right from the start. Creating documents and making changes with Lasetnet is faster and far more flexible than coding it directly in the ERP system as before. We have received documents with a higher level of detail, which makes them more user-friendly – both internally and for our customers,” Catharina Wenngren says.

Global rollout

“We have implemented Lasetnet for D365 at our sales office in Sweden. The increased complexity in the rollout of our new ERP system will come in the next step, when we roll out to our 6 other operating countries – including our main producer in the Dominican Republic.

Lasetnet has also been a key factor in our upcoming cost-effective ERP rollout. With Lasetnet, we use global templates for all sales and shipping documents, saving both time and money when creating documents.”

“With the Lasetnet Best Practice package from Tabellae, it has become easier to implement output management in the other operating countries. Therefore, we are now prepared for a global rollout due to the Lasetnet Best of Breed Output Management platform.”

On time – on budget!

“Tabellae recommended that we got them involved early on in the process, and we have benefitted greatly from it. We quickly gained an overview of the volume of documents early on in the process, while Tabellae discovered the process needs in the production and distribution of our documents.”

“Tabellae has been involved throughout the process in terms of the design and complexity of the various documents – both at advisory and executive levels. Therefore, we have had a great partnership with Tabellae that has really added Best Practices and competences to our ERP project – and we crossed the finish line within the agreed time and budget,” Catharina Wenngren says.