

”Tabellae is competent and truly understands our business”



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Martin L. Mogensen
IT Manager, Fomaco



About the company

Fomaco manufactures meat processing machines for the food industry. The company is represented all over the world and has around 90 employees.

Fomaco undertook most of the implementation process themselves, while Tabellae installed, trained and supported the company's own project team, giving them good advice and expert knowledge along the way.

Results

- Operational in less than 100 hours
- Fewer consultancy hours
- More freed-up IT hours
- Satisfied employees
- Fewer manual processes
- Professional image



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Expensive and time-consuming adaptation processes to document templates are a thing of the past. Fomaco ordered a long-term document management solution, which was delivered on time.

Fomaco had been having trouble with its document templates from Microsoft Dynamics AX for a long time: “Even though we had spent a lot of money on individual adaptations, it still didn't work well. It was simply too difficult to make our reports and tenders look professional,” explains their IT manager, Martin L. Mogensen.

They wanted only Tabellae

“We knew that Lasernet was a good system, and Tabellae had been recommended to us by our AX supplier. In fact, quite a few places recommended working with them, so we were pretty confident that they were proficient and able to help us.” “It was crucial for us that all of the templates followed the same visual line, that it was possible to amend the documents and adapt them individually, and that our employees felt that they were easy to use.”

Smooth implementation – on time

The actual implantation process went smoothly, and without any misunderstandings, explains Martin. “Tabellae installed the server and got our AX supplier to undertake the integration process. Our goal was to ensure that the new customer documents were clear when we switched

to the new AX version, and we achieved that successfully!”

Competent guidance throughout the entire process

Fomaco developed and/or adapted all external documents on its own account, which was a massive undertaking. “Fortunately, Tabellae has been super-efficient in supporting us, and today we have the best possible document templates imaginable.”

“Tabellae has been great at understanding our needs and problems. The process is a bit of a tightrope regarding whether we should talk things to death or deal with them along the way. I feel that Tabellae has handled the process really well, and with a very high level of competence,” says Martin.

“Tabellae's consultant really understood what we wanted to achieve, and has been great at handling our requests. He has been a real asset for support; he is so efficient and very pleasant to be around.”

A long-term solution that just works

Fomaco views the change to Lasetnet as a long-term investment, and Martin is very impressed by the day-to-day functioning of Lasetnet: “It just works! Once you get to grips with the basics, it's easy to get on with things. I very rarely experience problems, and from my colleagues, I have heard nothing but praise when using Lasetnet.”